

# ***Michael L. Kelley***

(916) 834-5986

E-mail: [mikek@tpchousing.com](mailto:mikek@tpchousing.com)

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## ***Relevant Career Highlights***

- Sourced and executed numerous real estate investment opportunities involving more than \$20MM in redevelopment funds.
- Successfully ramped up a new multi-family housing guarantee program for the U.S. Department of Agriculture (from zero to over \$22MM).
- Oversaw all portfolio management responsibilities on a 1,500+ unit B and C Class portfolio in California, Texas and Arizona.
- Served as a legislative advocate representing various local governments on issues relative to public finance before the California Legislature.

## ***Work History***

### **Pacific West Communities**

(August 2006 to Current)

*Acquisitions*

### **LANDCO, a real estate services corporation**

(December 2005 to August 2006)

*Portfolio Manager*

### **United States Department of Agriculture - Rural Development**

(October 2002 to December 2005)

*Finance Manager*

### **Wagerman Associates**

(April 1997 to November 2001)

*Legislative Advocate*

### **Sacramento County Board of Supervisors**

(March 1995 to April 1997)

*Office of 5<sup>th</sup> District Supervisor, Don Nottoli*

*Representative*

## ***Education***

### Graduate

#### **University of Southern California**

*Masters of Public Administration*

*(Attended classes in the Marshall School of Business)*

### Undergraduate

#### **University of California, Davis**

*Bachelor of Arts, Political Science*

### Designations

**Candidate, Certified Commercial Investment Member (CCIM)**

### Executive Education

#### **Harvard Business School**

*Private Equity Finance*