

## **Michael L. Kelley**

(916) 834-5986

E-mail: [mikek@tpchousing.com](mailto:mikek@tpchousing.com)

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### ***Qualifications***

- Successfully ramped up a new multi-family housing guarantee program for the U.S. Department of Agriculture (from zero to over \$22MM in 3 years.)
- Oversaw all asset management responsibilities on a 1,000+ unit B and C class portfolio in Texas and Arizona.
- Served as a legislative advocate representing various local governments on issues relative to public finance before the California Legislature.
- Participated on various panel discussions and other public forums relative multi-family housing financing.

### ***Work History***

#### **Pacific Companies**

*Acquisitions Development Manager*

August 2006 to Current

#### **LANDCO**

*Portfolio Manager*

November 2005 to August 2006

#### **United States Department of Agriculture**

*Finance Manager*

October 2002 to December 2005

#### **Wagerman Associates**

*Legislative Advocate*

April 1997 to November 2001

#### **Sacramento County Board of Supervisors**

*Office of 5<sup>th</sup> District Supervisor, Don Nottoli  
Representative*

March 1995 to April 1997

#### **California State Legislature**

*Office of the Chief Clerk of the Assembly  
Legislative Assistant, Assembly Floor*

August 1993 to June 1994

### ***Education***

#### Graduate

#### **University of Southern California**

*Masters of Public Administration*

*(Completed coursework in the Marshall School of Business)*

#### Undergraduate

#### **University of California, Davis**

Bachelor of Arts, Political Science

#### Designations

**Candidate, Certified Commercial Investment Member (CCIM)**

#### Executive Education

**Harvard Business School**