

L. Andrea Clark

PROFESSIONAL EXPERIENCE

Pacific West Communities, Inc. Vice President - Special Projects

CA, NV

Direct and coordinate complex and controversial housing development projects with particular emphasis on community based planning and tailoring housing projects to the specific workforce needs of communities.

LA Clark Consulting - Housing Development, Public Policy, Community Planning

CA, CO, MT, NV

Consultant to private developers, public agencies and non-profit organizations for a broad range of activities including: Negotiating and securing land acquisitions and partnering on affordable housing development projects; Writing community development plans and studies, including elements of the General Plan and CEQA documents; Researching, writing and submitting funding proposals to public charities, private foundations and government grant programs.

Mammoth Lakes Housing, Inc. Executive Director

Mammoth Lakes, CA

Serves as the original Director of the non-profit workforce housing development and management corporation. Directly responsible for all aspects of the corporation including housing development, personnel, finance and asset management, and advocacy.

- ♦ Responsible for the Overall Organizational and Financial Health of the Organization.
Measured Accomplishment - Grew the organization's initial operating budget of \$210,000 to \$60 million in workforce housing development in two years.
- ♦ Develop and Pursue Land Acquisition Strategies.
Measured Accomplishment - Successfully secured over \$9 million in developable land in two years.
- ♦ Manage all Aspects of Real Estate Development and Construction of Work Force Housing.
Measured Accomplishment - Planned, entitled, financed and initiated construction of 124 housing units, at six different locations in two years.
- ♦ Implement Asset Management and Housing Demand Management System.
Measured Accomplishment - Develop procedures to manage the transfer of deed-restricted properties and establish a workforce-housing waiting list of over 250 households.
- ♦ Secure Public and Private Financing for Real Estate Development and Construction on a Project-by-project Basis.
Measured Accomplishment - Secured grants, low interest loans, low income housing tax credits, multi-family housing bonds and conventional financing to support construction and permanent financing.
- ♦ Develop and Implement the region's first homebuyer assistance program
Measured Accomplishment - Secured over \$3 million in grants and loans to assist first-time homebuyers in their home purchase.

County of Inyo

Independence, CA

Served in the staff positions of Deputy County Administrator and Resource Management Coordinator prior to appointment by the Board of Supervisors to serve as the Planning Director for the County.

COMMUNITY LEADERSHIP AND VOUNTEERISM

Cerro Coso Community College, Eastern Sierra College Center Bishop/Mammoth Lakes, CA
Professor of Political Science for the Mammoth Lakes and Bishop campuses.

Precinct Committee Woman, Precinct 64 Missoula, MT
Serve as a publicly elected official representing Precinct 64 in state, local, and national party politics.

Five Valleys Land Trust Missoula, MT
Serve as an active volunteer and member of the Board of Directors, planning and directing the policies and activities of the regional land trust responsible for over 26,000 acres of land.

PUBLISHED WORK

1998. "The Interdependent Relationship of Global Capitalism and The Maquiladora," Rocky Mountain Council on Latin American Studies: Proceedings of the Conference in Missoula, Montana, April 23-25, 1998.

2003 - 2006 Various conference proceedings on topics of housing and community development

EDUCATION

2000 **Master of Arts in Political Science**
University of Montana Missoula, MT

1996 **Bachelor of Arts in Political Science**
University of Montana Missoula, MT

SPECIAL SKILLS AND TRAINING

- ◆ Successful completion of professional coursework in rural water policy and law (UC Davis)
- ◆ Successful completion of NAHLFA Affordable Housing Finance courses I & II, CDBG and HOME management training, HUD Advanced HOME Training and ULI Development Management
- ◆ Proven federal and state government grant writing and management ability in addition to private foundation grants
- ◆ Skilled in marketing and community relations program development and implementation
- ◆ Articulate public speaker in both academic and professional settings with practiced lecture and presentation abilities
- ◆ Broad experience working with politically diverse governing boards, councils and committees on controversial projects and plans
- ◆ Great understanding of the workings of government agencies, small business, and non-profit organizations
- ◆ Extensive analytical and professional writing expertise
- ◆ Well developed organizational and communication skills